



2020 MNSHA Convention

**River's Edge
Convention Center
April 3-4, 2020**

2020 MNSHA CONVENTION

Exhibitor Prospectus

May We Suggest ...



Strategy Package: \$800

Achieve your goals by purchasing this enhanced exhibitor package. This option includes our single booth package plus all of the marketing items below, enabling you to reach more of your audience.

- Your choice of a prime location on the exhibit floor
- Half-page advertisement in the Convention On-Site Program
- Company logo on MNSHA's home page with a link to your home page for a six-month period



Exhibitor Pathfinder Package: \$100

Exhibit in 2020 and receive the following for a special price of \$100:

- One "Brought to you by ..." message listed within the Event Notifications portion of the *Pathfinder*.
- Ad in the "Find a Deal" button to drive attendees to your booth.
- Company information listed through the Interactive Listing Add-On.

2020 MNSHA Convention | April 3-4, 2020

More Than 300 Attendees!



Location

River's Edge Convention Center
10 4th Avenue S.
St. Cloud, MN 56301

Hotel Information

Best Western Plus Kelly Inn, St. Cloud
100 4th Avenue S.
St. Cloud, MN 56301

Hotel Reservations – 320-253-0606

A special room rate of \$114 plus tax will be available until March 30, 2020, or until the room block is sold out whichever occurs first. Be sure to reference the Minnesota Speech-Language-Hearing Association when making your reservation.

Exhibit Hall Hours - Tentative



Friday, April 3

6:00 am - 7:15 am Exhibitor Setup
*7:15 am - 6:00 pm Exhibits Open



Saturday, April 4

*7:15 am - 1:15 pm Exhibits Open
1:15 pm - 3:00 pm Exhibitor Tear Down

** Complimentary continental breakfast is provided for exhibitors and attendees in the Exhibit Hall!*

Exhibitor Checklist and Deadlines



February 14

Guarantee your recognition in the On-Site Program by purchasing your display space, ads, sponsorships and marketing opportunities.



February 20

Deadline to receive reduced exhibitor rate.



March 12

Cancellation deadline. Requests received in writing will receive a refund of 75%.

Contact Information

Craven Management Associates
Ryan Brumbaugh
Email: rbrumbaugh@robertcraven.com
Telephone: 412-366-1177
Fax: 888-729-3489

Other Important Information

- **Exhibitor Kits** will be sent 30-45 days prior to the event. Please review them carefully for shipping instructions. Details on how to order items such as extra tables will also be included.
- **Donations** needed for attendee door prizes and silent auction. Please consider donating a gift card or merchandise. Money raised at the silent auction benefits the MSHFoundation. Please check one of the boxes located on the Exhibitor Response form.

Display Space & Marketing Opportunities

Exhibitor Opportunities

Single Space: \$375

Display space includes one 6' skirted table, two chairs, wastebasket and signage. One complimentary Convention registration and one complimentary post Convention attendee mailing list is also included.

Strategy Package: \$600

Achieve your goals by purchasing this enhanced exhibitor package. This option includes our single space package plus all of the marketing items below, enabling you to reach more of your audience.



- Your choice of a prime location on the exhibit floor
- Half-page advertisement in the Convention On-Site Program
- Company logo on MNSHA's home page with a link to your home page for a six-month period

Non-Profit or Home-Based Space: \$200

Display space includes one 6' skirted table, two chairs, wastebasket and signage. This display space *does not* include one complimentary Convention registration or a Convention attendee mailing list.

Note: The non-profit rate is available to those filing as 501(c) who are exhibiting to promote FREE services/information for individuals with disabilities. Proof of non-profit status or similar IRS documentation must accompany the exhibitor application. Applications without proof of tax status will be placed on hold and coded as incomplete. Your booth space will not be reserved until your application is complete. Home-based is defined as a business that is involved in direct selling of merchandise such as Mary Kay and Discovery Toys out of their home.

Take-One Display: \$150

Can't attend the Convention but would still like a presence? Select a Take-One Display to showcase your product, catalogs or printed materials (without a representative). Extra products or materials will not be returned. Receive recognition on the Exhibitor Page of the MNSHA website and the On-Site Program. This display space *does not* include one complimentary Convention registration or a Convention attendee mailing list.

Marketing Opportunities

Badges for Convention Attendees: \$500

Your company logo will be placed on all attendee badges. This is a first-come, first-served opportunity. As the exclusive badge sponsor, your company will be responsible to provide the logo for placement on the attendee badge. Sizing and email instructions will be provided with your exhibitor confirmation.



Bags for Convention Attendees: \$350

Be the company that is in the hands of every attendee by providing the carrying totes. The bags should be strong enough to hold up to five pounds and made of a material other than paper. This is a first-come, first-served opportunity. As the exclusive bag sponsor, your company will be responsible to order and ship the bags as instructed by the MNSHA Office. Shipping instructions will be provided with your exhibitor confirmation.



Lanyards for Convention Attendees: \$150

Provide the attendee lanyards and see your company name in motion as the attendees wear your name. This is a first-come, first-served opportunity. As the exclusive lanyard sponsor, your company will be responsible to order and ship the lanyards as instructed by the MNSHA Office. Shipping instructions will be provided with your exhibitor confirmation.



Advertise in the On-Site Convention Program

*Back Cover (7.75"w x 10"h)	\$750
*Inside Front Cover (7.75"w x 10"h)	\$400
*Inside Back Cover (7.75"w x 10" h).....	\$400
½ Page Ad (7.75" w x 5" h)	\$250
¼ Page Ad (3.75" w x 5" h)	\$100

*Indicates first-come, first-served basis.

Email attachments are preferred. Advertisements should be in the form of a gif, pdf or jpeg file. All hard copy ads must be submitted in "camera ready" art form.

Company Banner Ad Placed on the MNSHA Website

Banner Ad for MNSHA Website with email or web link \$250

Banner ads must be submitted by email to office@mnsa.org as either a jpeg or gif file. Ad size to be no larger than 234 x 60 pixels and any animation shall be limited to two cycles. Banner ads will be displayed on the Convention information page.



Not sure where your company fits?

Give the MNSHA Office a call at 412-366-1177 and let us help you select the right display package.

Sponsorship Opportunities

For an exclusive opportunity, please call the MNSHA Office for pricing.

Luncheon Sponsor: \$2,000

- Free exhibit display
- Receive exclusive exposure with sign recognition during the Friday or Saturday event
- Your banner ad on the MNSHA website Home Page for three months
- Half-page ad in the On-Site Convention Program

Reception Sponsor: \$1,000

- 50% discount on exhibit display
- Receive exclusive exposure with sign recognition during the event
- Your banner ad on the MNSHA website Home Page for three months
- Quarter-page ad in the On-Site Convention Program

Refreshment Break Sponsor: \$500

- Receive exclusive exposure with sign recognition
- Recognition on the MNSHA Convention web page
- Recognition in the On-Site Convention Program

Session Sponsor: \$250

- Receive exclusive exposure with sign recognition at the sponsored session
- Recognition on the MNSHA Convention web page
- Recognition in the On-Site Convention Program

**Have a suggestion or new idea for a sponsorship?
Give the MNSHA Office a call at 412-366-1177!**

Convention Pathfinder

Enhance Your Exhibiting Experience with the Pathfinder Package

MNSHA created the Pathfinder for attendees to download on their mobile device and use before, during and after the Convention. Want to drive attendees to your booth? The Pathfinder is a great way to promote your company with instant advertising opportunities, interactive listing enhancements and more!

Banner Ad on the Pathfinder: \$100 - 4 available

A rotating banner ad will be available on the main page of the Pathfinder. A limit of four (4) banner ads will be available and will rotate during usage. Ad specifications will be provided with your sponsorship confirmation.

Event Notification Messages: \$50

Throughout the Convention, notifications will be posted on the Pathfinder. By purchasing an Event Notification Message you will receive the following:

- One notification exclusively advertising your company.
- One MNSHA notification that is brought to the attendees by your company.

This notification package is limited to two per day per company. When choosing this package you will be able to choose between morning or afternoon for your notification to go out to the attendees. The notification times will be on a first come first serve basis.

Interactive Listing Add-On: \$25

All exhibitors will have a static listing on the Exhibitor page of the Pathfinder. Upgrade your complimentary listing by adding additional details so attendees can learn more about your company. Add-on your company website, email address and/or phone number, your company logo displayed next to your company name and a brief company description. Interactive listings will have priority, and will be listed as received. Email logo and/or description to office@mnsaha.org. Logo must be submitted as either a jpeg or gif file.

**All Sponsorships will be
acknowledged using Pathfinder
Notifications!**

Find A Deal Promotions: \$50

Drive attendees to your booth with your own promotion through the "Find A Deal" button on the Pathfinder. Attendees can use the button to take advantage of special exhibitor promotions. This can include a promotion code, coupon or flyer (pdf) that attendees can present on their mobile device at your booth. Email promotion code, coupon or flyer to office@mnsaha.org. Flyers must be submitted as a pdf file.

Example of a "Find A Deal": Present this coupon for 10% off your total book purchase at "**COMPANY NAME**" located in the exhibit hall.

Exhibitor Pathfinder Package: \$100

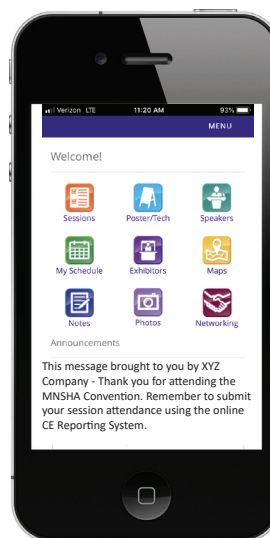


Exhibit at the Convention and receive the following for a special price of \$100:

- One "Brought to you by..." message listed within the Event Notifications portion of the Pathfinder.
- Ad in the "Find A Deal" button to drive attendees to your booth.
- Company information listed through the Interactive Listing Add-Ons.

Learn more about the MNSHA Convention, such as presenters, session topics, event schedule and more by visiting the website www.mnsaha.org

Please note that February 14, 2020, is the deadline to be recognized in the On-Site Convention Program.



MINNESOTA SPEECH-LANGUAGE-HEARING ASSOCIATION

Registration Information

Company Name
(preferred for badge and Convention materials):

Address:

Contact Information

Name:
Email:
Phone:

Payment Options

- 1) Check Enclosed
Please make payable to MNSHA
2) Credit Card
Visa, MasterCard, Discover or American Express

CREDIT CARD ACCOUNT NUMBER

EXPIRATION DATE

Name(s) for Convention Badges

Blank lines for convention badge names

Company Logo

All vendor logos will be displayed in the Onsite Program.
Please email company logo (jpeg file) to:
rbrumbaugh@robertcraven.com.
Deadline: February 1

Registration Accepted by Mail or Fax

Send completed form to:

Craven Management Associates
700 McKnight Park Drive, Suite 708
Pittsburgh, PA 15237
FAX 888-729-3489

Questions? Email rbrumbaugh@robertcraven.com
or call 855-727-2836.

MNSHA 2020 Exhibitor Response Form

April 3-4, St. Cloud, MN

Table with columns: EXHIBITOR OPTIONS, QUANTITY, REGISTRATION FEE (BEFORE 2/20/2020, AFTER 2/20/2020), TOTAL DUE. Includes sections for EXHIBITOR OPPORTUNITIES, MARKETING OPPORTUNITIES, SPONSORSHIPS, and PATHFINDER OPPORTUNITIES.

THE EXHIBITOR AGREES TO THE FOLLOWING PROVISIONS:

It is agreed that failure on part of the exhibitor to meet booth payment in full shall automatically forfeit all rights, privileges and claims of any nature the exhibitor has, may have, including the forfeit of any payments previously made.

Cancellations received in writing and no later than March 12, 2020, will receive a 75% refund.